Director of Development

Position Summary:
Empower Tanzania is seeking an accomplished Director of Development with passion and energy to secure funding and sponsorships for organizational growth and program expansion. This remote position is an opportunity to serve as a crucial member of an enthusiastic, committed team with proven effectiveness working to improve the lives of Tanzanians. The successful candidate will be expected to align with the core values of Empower Tanzania and fully support the mission, goals, and objectives of the organization. As the public face of Empower Tanzania, they must be capable of cultivating connections and fostering relationships with potential contributors, as well as all stakeholders.

Responsibilities: (see empowertz.org for complete Position Description)
- Fundraising strategy development
- Donor outreach and relations
- Program development, grantor identification, grant writing, and proposal submission
- Donor systems management

Qualifications:
- Bachelor’s degree in nonprofit administration, communications, or similar degree required. Master’s degree preferred.
- Minimum of five years’ experience in identifying and securing sources of funding for nonprofit organizations.
- Demonstrated excellence in organizational, managerial, and communication skills.
- Strong record of fundraising strategies and donor relations specific to the nonprofit sector.
- Diligent, highly organized, and results-focused.

Type: Contract or employee (to be negotiated)
Compensation: Commensurate with experience
Location: Remote work, occasional international travel may be required

Organization Summary:
Empower Tanzania works in partnership with rural Tanzanians to improve their quality of life by addressing foundational issues that hinder resilience in rural areas including health care, education, agricultural practices, markets for products, water supply, and water quality. Our programs strive to provide effective, sustainable solutions through participatory and holistic approaches.

Registered in the US and Tanzania, Empower Tanzania is a nimble, growing organization with a substantial donor base, board involvement, programs that are poised for scale up, active volunteers, and an effective staff in the US and Tanzania. It has established an excellent reputation and is prepared for significant growth with highly effective programs that are ready to be replicated beyond their current reach. Empower Tanzania has a major presence in Same District with a 7 full-time in-country staff, including a Tanzania Director of Operations and significant Tanzanian representation on the Board of Directors.

Apply:
Please send your resume to todd@empowertz.org. Review of submissions will begin October 1, 2021 until the position is filled.

Visit empowertz.org for more information and position details.